~~600~~
~~x 15~~
~~3000~~

Updates

- X mos. exclusive rights
- buy out option

derivitive rights
non-derivitive related products

possibilities -
  - limited rights
  -

still needs resolution

- problem is with dismantling a CD production team at end of project
- emphasis on mutually advantageous solutions

3/15 Contract:

- Competing products -
  - reasonable time btwn. products
  - not freeze us out of optical media

- Schedule of times to consider updates
  1st one after ________?
  then annually

Thurs PM — for Contract
Mtg.

Derivative Products

Invented HC/CD-ROM Conventions
We want to be able to retain the parts that
work on our current interface

Rights to Updated EWEC on CD-ROM
They pay for updates

~~We would only do~~
~~[illegible]~~

Licensing Agmt. for BB developments to scripts
and interface

Updates
- Schedule times to consider updates
  2yrs, 1yr, 1yr . . .

BB mtg re. Contract 3/21/88

- 3 yrs exclusivity Gen'l WEC
- Buyout schedule
- Licensing of BB contrib. to code/interface

- Guarantee Access update ~~by 6 yrs after release~~ (every 1.5 yrs)

- Possible buyout schedules
  - BB's recovery of investment
  - Likely profits for remaining life of product

Meet w/ Joanne: Call 1⁰⁰ Weds.

Next Contract Mtg: Friday 1⁰⁰ pm

Name? W.E.C. Disc
w/ a subtitle

Electronic WE Catalog
CD-ROM WE Catalog